

Who's **Kunal Lohia**? He is an awesome Senior Project Manager at **foryouandyourcustomers** who delivers successful outcomes with robust plans that inspire teams and stakeholders.



More about Kunal Lohia (knl) at <https://knl.foryouandyourcustomers.com>.

What Kunal Lohia offers

As a Senior Project Manager, Kunal Lohia provides excellence in planning and execution to ensure you meet your goals. With over 15 years of project and program management experience he can be trusted to drive digital change from the first concept idea through to successful implementation while managing all budgets, risks, issues and other deliverables along the journey and always prioritising the big picture. Together with our team of experts, he aligns requirements as well as user needs and turns them into effective custom-made solutions.

“To achieve great things, two things are needed; a plan, and not quite enough time.”

- Leonard Bernstein, composer.

His Background

Kunal Lohia has a wealth of varied experiences across IT, supply chain and marketing within the FMCG and retail industries. He has worked in a number of roles including Support Manager, Platform Manager and mainly Project Delivery in the UK with internal and external vendor teams across the globe and moved to Melbourne in 2019.

His career started in hands-on technical support roles after a Bachelors's in Mechanical Engineering and a Masters's in IT. He moved in to the corporate world on the Cadbury IT graduate scheme and stayed with that business for 14 years as it evolved from Cadbury to Kraft and finally Mondelez International. While there, he implemented the largest SAP snacking factory in Poland 6 months ahead of plan and at 30% of the budget before working on cutting edge technologies on the Olympics sponsorship and led the colleague and IT tracks during the Paralympic Games. He stabilised and improved the performance of the 550+ website digital platform while reducing costs by over

20%. Going above and beyond his responsibilities, he also reconciled a multi-million dollar support budget to establish proper ownership and retire multiple apps.

As well as managing projects, Kunal has built and led a team of project managers and embedded best-in-class delivery models in waterfall and agile at scale. In his last major program at Mondelez, he led the implementation of global PIM and DAM cloud-based solutions while partnering with MDM and PLM transformations and stabilising the business through critical data challenges. He has also successfully delivered fulfillment projects at Coles in scrums.

Kunal joined foryouandyourcustomers in March 2021 as a Senior Project Manager. He has a passion for planning, execution and building strong relationships which he applies to bridge the gap between business stakeholders and technical teams to simply get things done.